Fourth Quarter 2016 Results and 2017 Guidance



# **4Q16 Key Messages and Highlights**

#### Ending an impactful year with another excellent quarter

- >>> Fourth Quarter Sales Volumes of 410 MBoe/d, at High End of Guidance
  - DJ Basin and Gulf of Mexico volumes above expectations
  - Continued strong demand in Israel drove quarterly volumes up 10% from 4Q15
- Accelerated USO Activity and Continued to Deliver Additional Operating Efficiencies
  - Added 2 rigs within the Delaware, exiting 2016 with 7 rigs across US Onshore
  - Improved average drilled footage per day by ~30% from 2015 to 2016
- Enhanced Completions Delivering Strong Results
  - Delaware wells with 3,000-5,000 lbs/ft proppant performing in line with expectations
  - High intensity completions in DJ Basin widening substantially over early time versus type curve
- Delivered Production Costs Below Expectations
- Closed Sale of 3.5% Working Interest in Tamar
  - \$431 million value pre-tax, \$316 million after-tax proceeds; implied \$12.3 billion gross valuation
- >>> Reduced Outstanding Debt by \$850 Million; Exited 2016 with \$5.2 Billion in Liquidity
- Organic Reserves Replacement Over 1.9 Times 2016 Production at \$4.86/BOE

# **4Q16 Actuals Versus Guidance**

## In line and exceeding guidance for majority of items

Financial and Operating Metric	4Q Guidance	4Q Actuals
Total Sales Volumes (MBoe/d)	400 - 410	410
Product Mix (Oil / NGL / Gas)	31% / 14% / 55%	32% / 14% / 54%
Organic Capital (\$MM)	425 - 475	404
Equity Investment Income (\$MM)	25 - 35	31
Lease Operating (\$/Boe)	3.90 - 4.10	3.44
Transportation, Gathering (\$/Boe)	2.90 - 3.10	3.41*
DD&A (\$/Boe)	16.00 - 16.50	15.78
Production Taxes (% Oil, NGL, Gas Revenues)	3.5 - 4.0	0.5
Marketing & Processing (\$MM)	25 - 30	17
Exploration (\$MM)	50 - 65	65**
G&A (\$MM)	95 - 105	106
Interest, net (\$MM)	75 - 85	86

Earnings Reconciliation	4Q (\$MM)		
GAAP Net Loss attributable to NBL	(252)		
GAAP Net Loss attributable to NBL, Before Tax	(553)		
Adjustments to Net Loss, Before Tax	513		
Adjusted Net Loss attributable to NBL, Before Tax	(40)		
Current Tax Expense, Adjusted	(50)		
Deferred Tax Benefit, Adjusted	203		
Adjusted Income*** (Non-GAAP)	113		
Cash Flow Reconciliation	4Q (\$MM)		
Adjusted Income*** (Non-GAAP)	113		
DD&A	595		
Exploration	65		
Interest, net	86		
Current Tax Expense, Adjusted	50		
Deferred Tax Benefit, Adjusted	(203)		
Adjusted EBITDAX*** (Non-GAAP)	706		

<sup>\*</sup> Reflects higher oil volumes transported through pipeline in the DJ Basin, which also contributed to lower oil differential in 4Q \*\* Excludes \$484 million non-cash impairments mainly related to certain West Africa exploration costs recorded to dry hole expense \*\*\* Non-GAAP reconciliation to GAAP measure available in 4Q16 earnings release

## **2016 Summary Review**

#### Leading operational and strategic execution

# **Superior Portfolio**

- >>> De-Risked DJ Basin Development Environment
- >>> Regulatory Framework Enables Israel's Natural Gas Future
- Increased Flexibility and Control over Marcellus Asset
- Expanded Delaware Acreage Position

# Operational Excellence

- >>> Produced 10 MMBoe Above 2016 Plan with Substantially Less Capital
- Enhanced Completions Performing Above Expectations Across USO
- >>> Delivered 2 Offshore Major Project Startups on Time and Budget

# Financial Strength

- >>> Over \$1.5 Billion Proceeds from Portfolio Management Received in 2016, Increasing Future Financial Flexibility
- Midstream IPO Increased NBL Value Opportunity
- Reduced Debt and Maintained Investment Grade Credit Rating

#### **2016 Proved Reserves**

#### Performance revisions and additions exceed production and divestitures

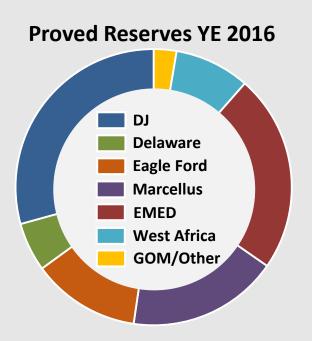
### Over 1.9\* Times Organic Replacement in 2016

2.8\* times organic U.S. onshore reserve replacement

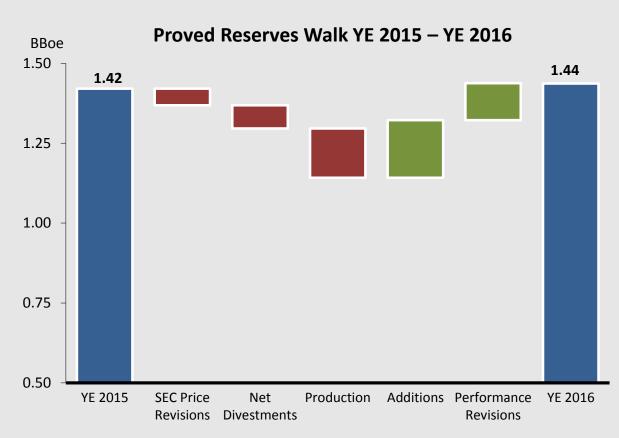
### Organic Reserve Replacement Costs at \$4.86/BOE

 Driven by reserves additions, performance revisions and significant cost efficiencies

Positive performance revisions in all business units







<sup>\*</sup> Includes additions, extensions, discoveries and performance revisions

# **Key 2017 Goals and Objectives**

#### Entering multi-year high-margin growth cycle

- >>> Enhance Capital Efficiency While Accelerating Onshore Activity
  - Continue to optimize drilling and completion performance across basins
  - Deliver material resource upside through enhanced completions and new zone testing
- Successful Integration of CWEI into NBL, Expected Closing 2Q 2017
- Commence Leviathan Development
- Grow Value of Midstream to NBL
  - Continue to align infrastructure needs and build-out with upstream activity
  - 4 new NBLX designed systems online in 2017
- Target Over \$1 Billion in Portfolio Proceeds in 2017
  - Numerous pathways including EMED farm-downs, other asset options and NBLX drop down
- >>> Focus Exploration on Long-term Value
  - Suriname Araku prospect to be drilled late 2017

# Strategic Acquisition of Clayton Williams Energy, Inc.

Rapid acceleration plan materially enhances oil and long-term growth outlook



# **Creates an Industry-Leading Southern Delaware Basin Position**

- Nearly 120,000 net acres
- More than 4,200 gross future drilling locations
- Over 2 BBoe net unrisked resources



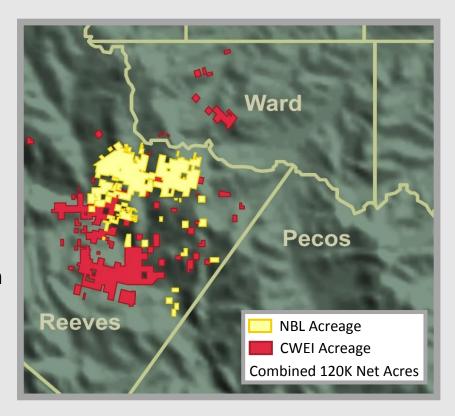
# High-Quality, Contiguous Bolt-on Consistent with Expansion Strategy

- Majority of locations are operated extended-length laterals
- Adjacent to NBL existing Delaware Basin position



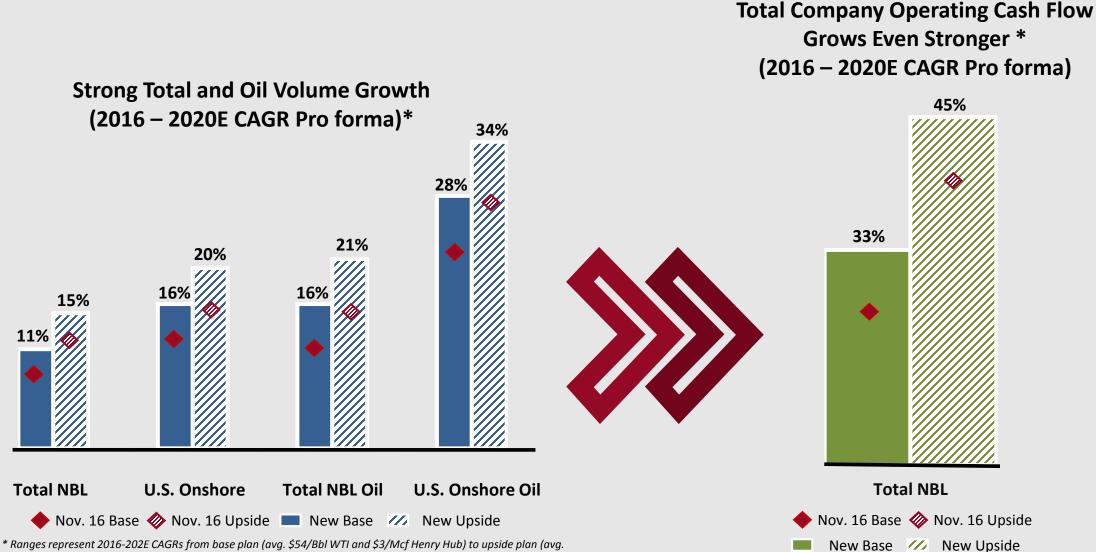
### **Substantial Midstream Value**

Existing infrastructure assets and future value potential for NBLX



#### **Transaction Accelerates Volumes and Cash Flow Even Faster**

New addition increases volume growth by 3 to 5 percentage points, Cash flow up 7 points

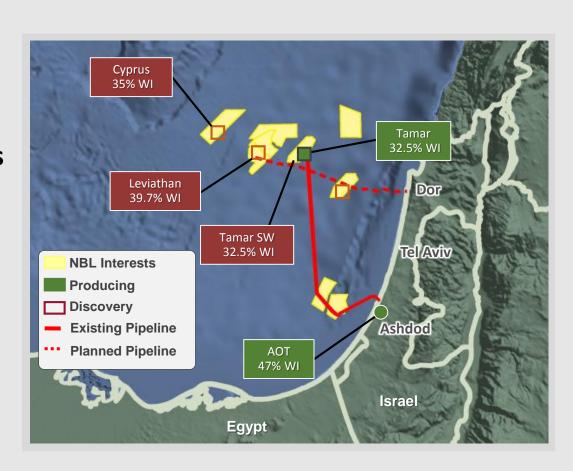


<sup>\*</sup> Ranges represent 2016-202E CAGRs from base plan (avg. \$54/Bbl WTI and \$3/Mcf Henry Hub) to upside plan (avg \$64/Bbl WTI and \$3/Mcf Henry Hub) outcomes and reflect adjustments for divestitures.

# **World Class Leviathan Project**

#### Geologic similarities to Tamar, and 2x size at 22 Tcf gross recoverable resource

- Sanction Anticipated Within 1Q 2017
- Doubling EMED Gross Capacity to 2.4 Bcf/d by 2020
- Largest Discovery in Region at 34 Tcf Gas in Place
- High Deliverability Wells
  - Capable of 300+ MMcf/d sustained production rates
  - Expected 25+ year well life
- EMED Cash Margins Competitive with Best U.S. Unconventional Oil Basins
- Fully Funded Project with Attractive Cost Structure

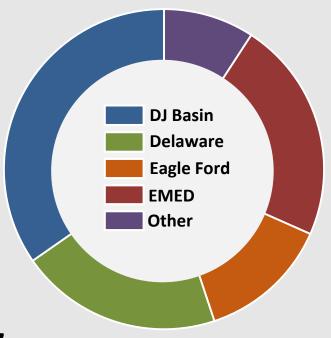


# **2017 Outlook and Capital Program**

#### Steady growth throughout 2017

- >>> Organic Capital Expenditures\* Expected between \$2.3 \$2.6 B
- >>> Capital Focused on U.S. Onshore and Leviathan Development
  - 75% allocated to U.S. Onshore, over 20% to EMED
- >>> Total Volumes Expected Between 415 425 MBoe/d for Full Year 2017, Up 5% Adjusted for 2016 Divestments
  - Total oil up 9% adjusted for 2016 divestments
  - U.S. Onshore oil up nearly 30% from FY 2016, up 40% 2H 2016 to 2H 2017 (adjusted for 2016 divestments)
  - GOM and West Africa anticipate declines

#### **2017 Capital Program\***



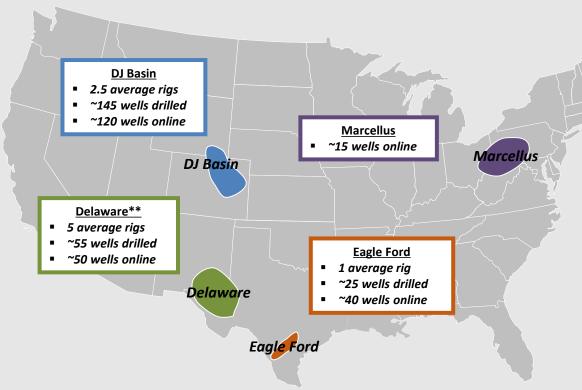
#### **Total Company Volumes Increase Through 2017**



<sup>\*</sup> Excludes NBLX estimated capital expenditures, includes CWEI post assumed close in middle 2Q17

# **2017 USO Activity Outlook**

#### Accelerating activity and oil growth



Combined DJ Basin, Delaware & Eagle Ford 2H Rate Increases Nearly 35%

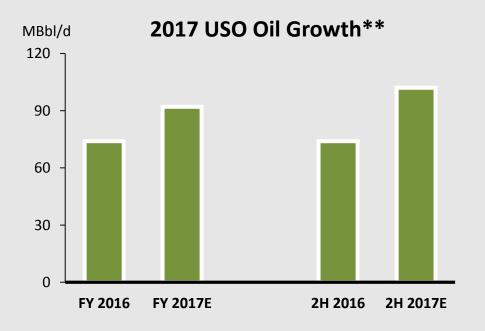
**~170**MBoe/d

2H 2016

~230 MBoe/d Liquids focus – DJ Basin, Delaware, Eagle Ford

# Expect to Exit 2017 with 9 Rigs USO

Currently running 7 rigs onshore



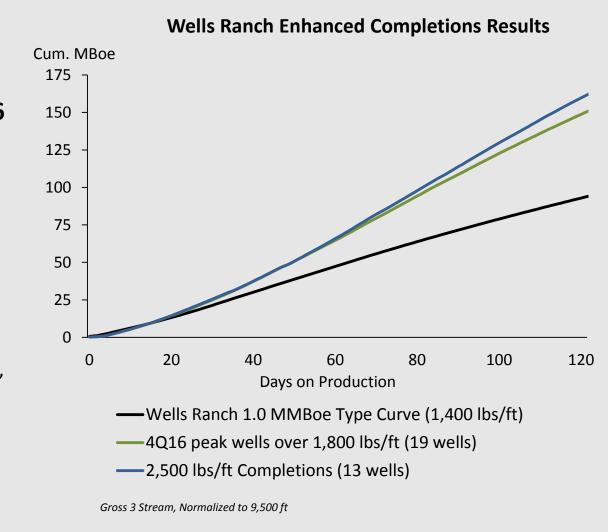
W U.S. Onshore Capital Estimated at \$1.8 Billion\*

<sup>\*</sup> Excludes NBLX estimated capital expenditures \*\* Includes CWEI assumed close in middle 2Q17

# **Strong DJ Basin Well Performance**

#### Enhanced completions continue to widen versus expectations

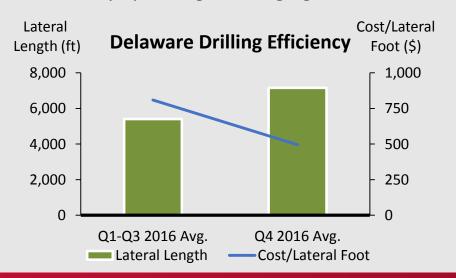
- Longer Plateau Production and Flatter Declines from Enhanced Completions
  - High initial rates extend beyond 60 days
- Wells that Reached Peak Production in 4Q16 Significantly Above Type Curve
  - Oil represented 60% of production mix
- Wells Ranch High Proppant Concentration Test Outpacing Type Curve by Over 50%
- Continuing to Test High Intensity Completions in 2017 in Wells Ranch and East Pony
  - Guidance reflects an average of 1,800 lbs/ft proppant, with some above 2,000 lbs/ft proppant
  - Average lateral length over 9,000 feet

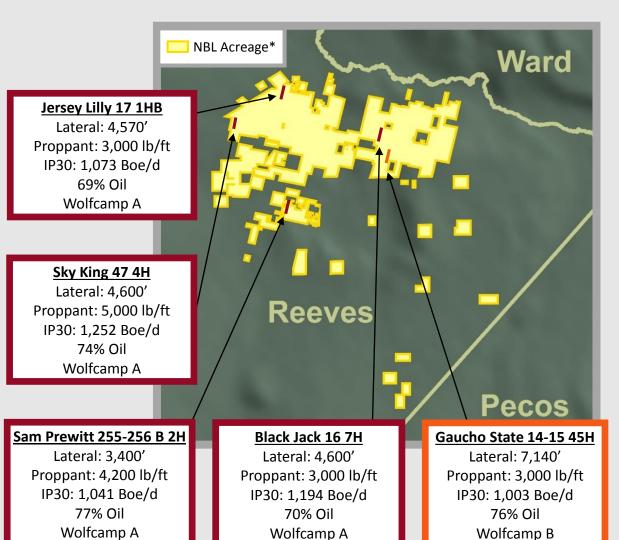


# **Solid 4Q16 Delaware Results**

### Exiting 2016 in full development mode

- Top Tier Wolfcamp A Re-affirmed Across Entire Acreage Position
  - Sam Prewitt southern-most well with enhanced completion, above 1.2 MMBoe type curve
  - Sky King and Jersey Lilly confirm far western acreage
- Initial Wolfcamp B Well Performing In-line with 1.1 MMBoe Type Curve
- Reduced Average Drill Time by 2 Days As Lateral Length Extended by Over 30%
  - Currently operating 3 drilling rigs





\* Reflects NBL current acreage, not including CWEI acquisition

# **2017** Full Year and First Quarter Guidance

Sales Volume*	Crude Oil and Condensate (MBbl/d)		Natural Gas Liquids (MBbl/d)		Natural Gas (MMcf/d)		Total Equivalent (MBoe/d)	
	Low	High	Low	High	Low	High	Low	High
First Quarter 2017								
United States Onshore	70	75	45	48	690	705	230	240
United States Gulf of Mexico	22	24	1	2	18	20	27	29
Israel	-	-	-	-	255	270	42	45
Equatorial Guinea	18	20	-	-	240	250	58	62
Equatorial Guinea - Equity method investment	1	2	5	6	-	-	6	8
Total Company	113	119	51	56	1,210	1,240	370	380
Full Year 2017								
United States Onshore	90	95	60	64	750	785	277	287
United States Gulf of Mexico	19	22	1	2	15	20	23	27
Israel	-	-	-	-	255	270	42	45
Equatorial Guinea	20	22	-	-	240	250	60	64
Equatorial Guinea - Equity method investment	1	2	5	6	-	-	6	8
Total Company	132	138	66	72	1,275	1,305	415	425

<sup>\*</sup> Includes CWEI post assumed close in middle 2Q17

# **2017** Full Year and First Quarter Guidance

Conital C Cost Matrice*	1Q	1Q 2017		FY 2017			
Capital & Cost Metrics*	Low	High	Low	High			
Capital Expenditures** (\$B)							
Total Company Organic Capital	0.55	0.65	2.3	2.6			
Cost Metrics							
LOE (\$/BOE)	3.60	3.90	3.60	3.90			
Transportation and Gathering (\$/BOE)	3.70	4.00	3.70	4.00			
Production Taxes (% Oil, Gas, NGL Revenues)	3.5	4.0	3.5	4.0			
Marketing and Processing (\$MM)	15	25	70	90			
DD&A (\$/BOE)	15.00	15.90	15.00	15.90			
Exploration Expense (\$MM)	30	50	140	170			
G&A (\$MM)	95	110	390	430			
Interest, net (\$MM)	80	90	340	370			
Other Items Guidance							
Equity Investment Income	25	35	110	140			
Effective tax rate (%)			30	40			
Deferred tax ratio (%)			80	100			
Outstanding shares – diluted	430	435	465	475			

<sup>\*</sup> Includes CWEI post assumed close in middle 2Q17 \*\* Excludes NBLX estimated capital expenditures

# **Forward-Looking Statements and Other Matters**

This presentation contains certain "forward-looking statements" within the meaning of federal securities laws. Words such as "anticipates", "believes," "expects", "intends", "will", "should", "may", and similar expressions may be used to identify forward-looking statements. Forward-looking statements are not statements of historical fact and reflect Noble Energy's and Clayton Williams' current views about future events. Such forward-looking statements include, but are not limited to, statements about the benefits of the proposed merger involving Noble Energy and Clayton Williams, including future financial and operating results, Noble Energy's and Clayton Williams' plans, objectives, expectations and intentions, the expected timing of completion of the transaction, and other statements that are not historical facts, including estimates of oil and natural gas reserves and resources, estimates of future production, assumptions regarding future oil and natural gas pricing, planned drilling activity, future results of operations, projected cash flow and liquidity, business strategy and other plans and objectives for future operations. No assurances can be given that the forward-looking statements contained in this presentation will occur as projected and actual results may differ materially from those projected. Forward-looking statements are based on current expectations, estimates and assumptions that involve a number of risks and uncertainties that could cause actual results to differ materially from those projected. These risks and uncertainties include, without limitation, the ability to obtain the requisite Clayton Williams shareholder approval; the risk that Clayton Williams or Noble Energy may be unable to obtain governmental and regulatory approvals required for the merger, or required governmental and regulatory approvals may delay the merger or result in the imposition of conditions that could cause the parties to abandon the merger, the risk that a condition to closing of the merger may not be satisfied, the timing to consummate the proposed merger, the risk that the businesses will not be integrated successfully, the risk that the cost savings and any other synergies from the transaction may not be fully realized or may take longer to realize than expected, disruption from the transaction making it more difficult to maintain relationships with customers, employees or suppliers, the diversion of management time on merger-related issues, the volatility in commodity prices for crude oil and natural gas, the presence or recoverability of estimated reserves, the ability to replace reserves, environmental risks, drilling and operating risks, exploration and development risks, competition, government regulation or other actions, the ability of management to execute its plans to meet its goals and other risks inherent in Noble Energy's and Clayton Williams' businesses that are discussed in Noble Energy's and Clayton Williams' most recent annual reports on Form 10-K, respectively, and in other Noble Energy and Clayton Williams reports on file with the Securities and Exchange Commission (the "SEC"). These reports are also available from the sources described above. Forward-looking statements are based on the estimates and opinions of management at the time the statements are made. Noble Energy undertakes no obligation to publicly update any forwardlooking statement, whether as a result of new information, future events or otherwise.

The SEC requires oil and gas companies, in their filings with the SEC, to disclose proved reserves that a company has demonstrated by actual production or conclusive formation tests to be economically and legally producible under existing economic and operating conditions. The SEC permits the optional disclosure of probable and possible reserves, however, we have not disclosed our probable and possible reserves in our filings with the SEC. We use certain terms in this presentation, such as "net unrisked resources", "type curve", "MMBoe type curve", "gross recoverable resources", and "EUR" or "estimated ultimate recovery". These estimates are by their nature more speculative than estimates of proved, probable and possible reserves and accordingly are subject to substantially greater risk of being actually realized. The SEC guidelines strictly prohibit us from including these estimates in filings with the SEC. Investors are urged to consider closely the disclosures and risk factors in our most recent Form 10-K and in other reports on file with the SEC, available from Noble Energy's offices or website, <a href="http://www.nobleenergyinc.com">http://www.nobleenergyinc.com</a>.

This presentation also contains certain forward-looking non-GAAP financial measures, including return on average capital employed, net free cash flow, operating cash flow margin, EBITDA and net debt. Due to the forward-looking nature of the aforementioned non-GAAP financial measures, management cannot reliably or reasonably predict certain of the necessary components of the most directly comparable forward-looking GAAP measures, such as future impairments and future changes in working capital. Accordingly, we are unable to present a quantitative reconciliation of such forward-looking non-GAAP financial measures to their most directly comparable forward-looking GAAP financial measures. Amounts excluded from these non-GAAP measures in future periods could be significant. Management believes the aforementioned non-GAAP financial measures are good tools for internal use and the investment community in evaluating Noble Energy's overall financial performance. These non-GAAP measures are broadly used to value and compare companies in the crude oil and natural gas industry.

#### **Other Information**

#### Additional Information And Where To Find It

This communication does not constitute an offer to sell or the solicitation of an offer to buy any securities or a solicitation of any vote or approval. In connection with the proposed merger between Noble Energy and Clayton Williams, Noble Energy will file with the SEC a Registration Statement on Form S-4 that will include a proxy statement of Clayton Williams that also constitutes a prospectus of Noble Energy. Clayton Williams will mail the proxy statement/prospectus to its shareholders. This document is not a substitute for any prospectus, proxy statement or any other document which Noble Energy or Clayton Williams may file with the SEC in connection with the proposed transaction. Noble Energy and Clayton Williams urge Clayton Williams investors and shareholders to read the proxy statement/prospectus regarding the proposed merger when it becomes available, as well as other documents filed with the SEC, because they will contain important information. You may obtain copies of all documents filed with the SEC regarding this transaction, free of charge, at the SEC's website (www.sec.gov). You may also obtain these documents, free of charge, from Noble Energy's website (www.claytonwilliams.com) under the tab "Investors" and then under the heading "SEC Filings." You may also obtain these documents, free of charge, from Clayton Williams' website (www.claytonwilliams.com) under the tab "Investors" and then under the heading "SEC Filings."

#### **Participants In The Merger Solicitation**

Noble Energy, Clayton Williams, and their respective directors, executive officers and certain other members of management and employees may be soliciting proxies from Clayton Williams shareholders in favor of the merger and related matters. Information regarding the persons who may, under the rules of the SEC, be deemed participants in the solicitation of Clayton Williams shareholders in connection with the proposed merger will be set forth in the proxy statement/prospectus when it is filed with the SEC. You can find information about Noble Energy's executive officers and directors in its definitive proxy statement filed with the SEC on March 11, 2016. You can find information about Clayton Williams' executive officers and directors and directors and directors can be found in the above-referenced Registration Statement on Form S-4 when it becomes available. You can obtain free copies of these documents from Noble Energy and Clayton Williams using the contact information above.